

## SAN FRANCISCO, CALIFORNIA

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Brookwood Starboard, the full-service real estate firm of strategic advisors, brokers and developers, today announced Dr. Lawrence Souza has joined its team as managing director of institutional sales, finance, and research. Dr. Souza will lead the Distressed Asset Trading Desk.

Dr. Souza holds more than 32 years of experience in commercial real estate, having previously worked at CapitalBrain.co, a data-driven platform for commercial real estate, as an economic advisor and served as vice president of business development and associate broker for Searchlight Lending, a full-service mortgage brokerage firm.

About Brookwood Starboard  
Brookwood-Starboard is a California general partnership between Brookwood Group, Inc. and Starboard Commercial Real Estate, Inc. The partnership is a comprehensive real estate services provider with the ability to invest in and develop projects as a principal. The Brookwood-Starboard Team includes individuals with skill sets and experiences in San Francisco Bay Area market analyses, project planning, entitlements, purchase transactions, project capitalization, development, and marketing (including leasing and sales).